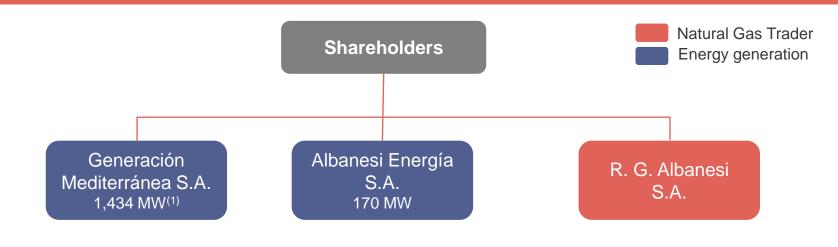


### **Grupo Albanesi Corporate Presentation**



May 2024

### **Corporate Structure**



### **Energy Generation**

- +20 years of experience in electric power generation.
- Strategic diversification 10 thermal power plants under operation/construction in Argentina and Perú.
- 1,604 MW of total installed capacity.
- 254 MW with projected COD in 2024/2025.
- USD 150 MM<sup>(1)</sup> EBITDA for the last twelve months ending in 1Q 2024.
- +USD 100 MM of additional EBITDA in 2024/2025.

Natural Gas

- 25+ years track record Trading and carrier activities.
- 20% market share in the industrial natural gas segment.
- +200 customers comprising different profiles along diverse industries.
- Excellent commercial relationship with local and international producers.
- USD 24 MM EBITDA in 2023.

(2) MM= Millions.

<sup>(1)</sup> La Banda Power Plant is no longer operative since November 2023.

### **Power Generation key takeaways**





Leading player (1.9 GW EOY) in a key industry with proven stability over the last 20 years.



**Proven track record** in development and operation based on a highly experienced management team.

Strategic diversification - 10 thermal power plants



4 **So** 

in Argentina and Perú.

**Solid operating performance** based on Take-or-Pay PPAs and LTSA with equipment suppliers, ensures a **stable dollar-nominated EBITDA.** 



Recent COD of Ezeiza and Petroperú projects already running, adding higher returns and new efficient installed capacity.



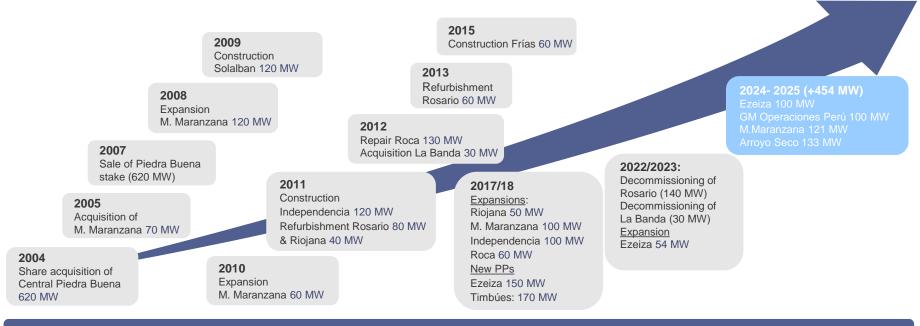
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Projects of Modesto Maranzana and Arroyo Seco (+254 MW) expected to start operations in the next months helping the energy transition process.

USD 218 MM + USD 42 MM of expected Proforma EBITDA in GEMSA and AESA respectively for 2025.

### Installed capacity over time





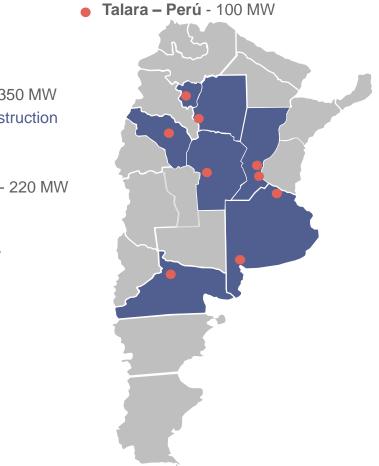
#### Additions to installed capacity over time



### **Operational diversification of our power plants**



### 1,604 MW under operation +254 MW under construction



#### **Buenos Aires**

- **PP Ezeiza** 304 MW
- PP Solalban 120 MW

#### Santa Fe

- PP Timbúes 170 MW
- PP Arroyo Seco

#### +133 MW under construction

#### **Río Negro**

• PP Roca - 190 MW

#### Córdoba

• PP M. Maranzana - 350 MW +121 MW under construction

#### Tucumán

• PP Independencia - 220 MW

#### La Rioja

• PP Riojana - 90 MW

#### Santiago del Estero:

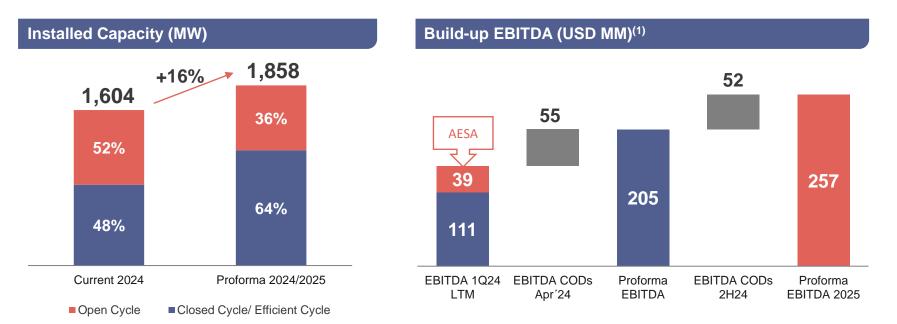
• PP Frías - 60 MW

# Projects' COD to impact EBITDA starting April 2024



# Efficient power generation portfolio positioned for success in a future deregulated environment:

- > +USD 100 MM of incremental annual EBITDA resulting from +254 MW recent start of operations and +254 MW with COD projected within the next 9 months.
- > 64% of the capacity will be operating under efficient cycles by the end of 2024.
- > 36% are efficient recently-installed open cycles with the potential to convert them into combined cycles.



### **Ezeiza entered COD in April 2024**





Total capacity Combined Cycle: 304 MW (including 154 MW of new capacity)

Incremental EBITDA: USD 38 MM

Technology: SIEMENS + VOGT 4 gas turbines SGT-800 + 2 steam turbines SST-600 + 4 boilers VOGT HRSG

Plant efficiency: 1,590 (Kcal/KWh)

Power price: 19,522 USD/MW-month (Res. 287) 27.11 USD/MWh

Energy price: 8 USD/MWh

Total CAPEX<sup>(1)</sup>: USD 200 MM

PPA Expiration: October 2036

(1) It does not include VAT.

## The Cogeneration project in Perú entered COD too



Total capacity Cogeneration Cycle: **100 MW and 600 Ton/h of Steam** 

Term: 20 years since Operative phase

Estimated annual EBITDA: ~USD 17 MM

Annual Revenues: ~USD 26 MM (USD 33.83 \* 90 MW \* 24h \* 360 days)

COD published: April 2024

Remuneration phases of Fixed Price: **Pre- operative 15%/ Operative 100%** 

Technology: DOOSAN ŠKODA POWER + LOINTEK 2 steam turbines MTD-35 + 3 boilers water tube LKT-332

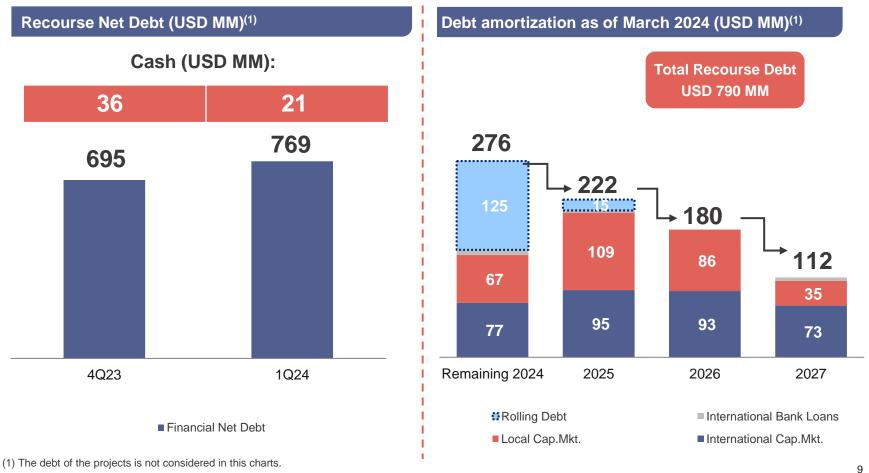
Offtakers: **Petroperú and Spot market** 



### **1Q24 Recourse Debt highlights**

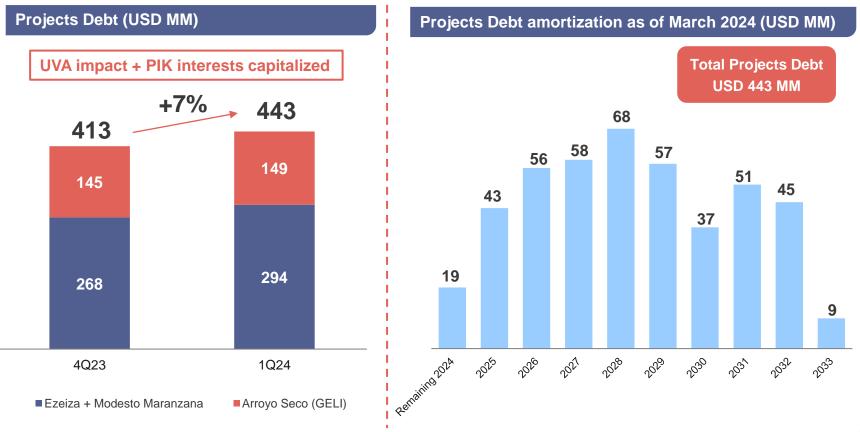
**E** 

- > Manageable 2024 Financial Plan.
- > Following a better Argentina Macroeconomic backdrop + positive industry and Company changes, GEMSA targets extending maturities to align financial and operative Cash Flow.
- > 74% of our Recourse debt is dollar-denominated.



### **Beneficial Projects Debt structure**

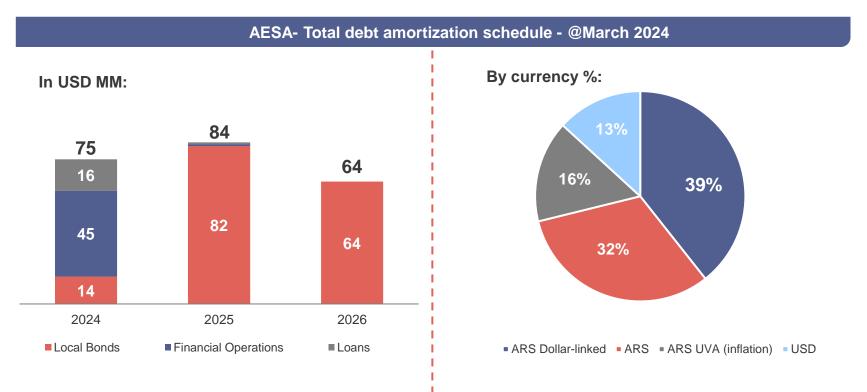
- > Average maturity ~7.5 years; Average cost of debt ~6.3%.
- > Projects' annual EBITDA USD 90 MM > USD 52 MM Average annual principal debt repayment.
- > Project PPAs expires in 2036 > 2032 Debt maturity.
- > Positive cash flow generation after project debt repayment.



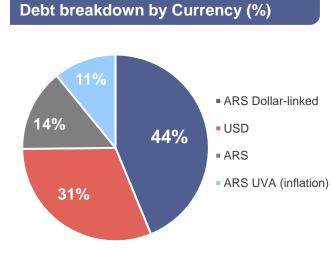
### AESA is completing its financial plan efficiently



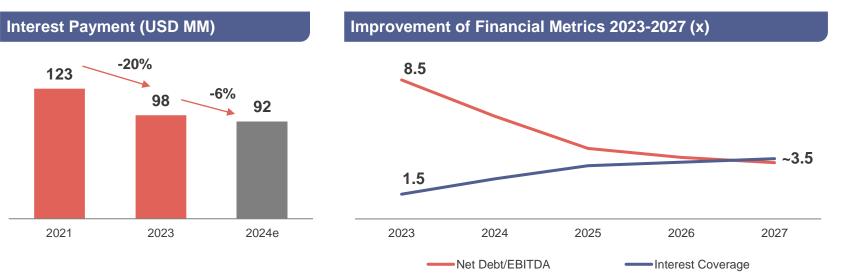
- Strong support from our investor base, materialized with the issuance of two local notes for a total amount of USD 44 MM last September + three local notes for a total of USD 23 MM last February.
- > The company paid the last amortization (USD 68 MM) of the UBS loan that financed the Project in 2017 last December.
- > Reduction in the cost of financing and the interest expense.







- Revenues nominated in dollars consistent with the capital structure of the Company.
- Significant reduction in the cost of financing (USD 25 MM reduction 2021 vs 2023).
- Average life of PPAs > Average life Financial Debt.
- Projected improvement of financial metrics.



# Track record in the financial markets















### Local / Intenational Banks



- +USD 800 MM International Capital Markets
- **+USD 400 MM** International Syndicated Loans
- +USD 1,200 MM Local Capital Markets
- +USD 300 MM Local Market Syndicated Loans and Bank Credit Lines
- +USD 150 MM Commercial Loans with Suppliers

### Track record in the financial markets



Fluid relationship with the main Emerging Markets funds





Grupo Albanesi

Torre Alem Plaza | L.N. Alem 855 | 6th floor | C1001AAD | Buenos Aires | Argentina +5411-4313-6790 www.albanesi.com.ar