

# **Earnings Presentation 1Q24 Grupo Albanesi**



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# Generación Mediterránea at a glance



1,434 MW <sup>(1)</sup>	Installed capacity @April 2024, Ezeiza and Perú entered COD
254 MW	New capacity to come on line in 2024
1,070 MW	Totally developed and built by Albanesi as EPC Contractor
+USD 1.6 billion	Invested since 2005 in new capacity
9	Thermal power plants under operation in Argentina and Perú
94%	Average availability (GEMSA PPAs 1Q24)
USD 111 MM	1Q24 LTM EBITDA, 91% driven by long term PPAs
USD 769 MM	Financial Recourse Net Debt @March 2024
USD 294 MM <sup>(2)</sup>	Limited Recourse Debt @March 2024 (Projects financing)
USD 149 MM <sup>(3)</sup>	GELI's Non-Recourse Debt under Project Finance @March 2024

<sup>(1)</sup> It includes Solalban Power Plant, of which GEMSA owns 42%. It excludes 170 MW corresponding to Albanesi Energia S.A. (an affiliate company of GEMSA). We have a contract to operate the Cogeneration plant of Talara owned by Petroperú for 20 years.

<sup>(2)</sup> It includes the Limited Recourse Debt of Ezeiza and Modesto Maranzana projects.

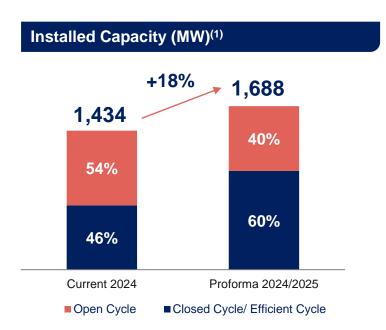
<sup>(3)</sup> It includes the Non-Recourse Debt of Arroyo Seco (Generación Litoral S.A.) project.

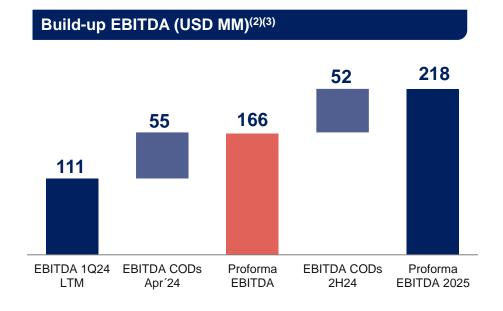
## Investing to deliver compelling value for the future



# Efficient power generation portfolio positioned us for success in a future deregulated environment:

- > 60% of the capacity will be operating under efficient cycles by the end of 2024.
- > 40% are recently installed open cycles with the potential to convert them into combined cycles.
- > **JUSD 100 MM of incremental annual** EBITDA resulting from: +254 MW recent start of operations and +254 MW with COD projected within the next 9 months.





It excludes 170 MW from Timbúes Plant - AESA.

The incremental EBITDA is annual.

<sup>(3)</sup> It excludes ~USD 45 MM from Timbues Plant - AESA.

# 1Q24 Key takeaways and beyond



### **INDEBTEDNESS**

- > Mar-24: USD 15 MM local issuance to ensure liquidity for 1H2024 maturities and working capital needs.
- > **Debt increased this quarter due to delays in collection days from CAMMESA.** Short-term credit lines were taken to cover this impact.

## **PROJECTS**

- > PP Ezeiza expansion and Perú operation: Entered COD in April with a positive impact in EBITDA of ~USD 55 MM annually.
- > PP Modesto Maranzana expansion/ PP Arroyo Seco construction: Works progressing as planned. Expected CODs on track in 3Q24 and 3Q24/1Q25 respectively.

#### **ENERGY INDUSTRY**

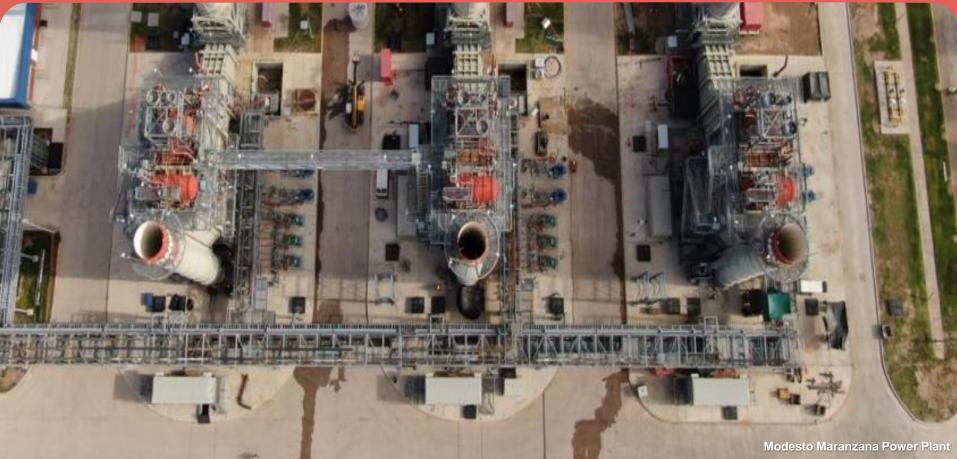
- > **Resolution SE 58/2024:** Pay overdue bills of last December, January and February 2024.
- > Thermal generation represents 54% of total energy supply on a YTD basis.
- > 4% YTD demand decrease vis-à-vis 1Q23 driven by a drop in residential consumption.
- > **Increase in national tariffs officially announced:** positive signal in terms of improvement for the Sustainability of the system and the efficiency in the use of energy.



# **Expansion Projects**

Grupo Albanesi – An Argentine Business Group





## Ezeiza entered COD in April 2024





Total capacity Combined Cycle: 304 MW (including 154 MW of new capacity)

Incremental EBITDA:

**USD 38 MM** 

Technology: SIEMENS + VOGT

4 gas turbines SGT-800 + 2 steam turbines SST-600 + 4 boilers VOGT HRSG

Plant efficiency: 1,590 (Kcal/KWh)

Power price:

19,522 USD/MW-month (Res. 287) 27.11 USD/MWh

Energy price: 8 USD/MWh

Total CAPEX<sup>(1)</sup>: USD 200 MM

PPA Expiration: October 2036

(1) It does not include VAT.

# The Cogeneration project in Perú entered COD too



Total capacity Cogeneration Cycle: 100 MW and 600 Ton/h of Steam

Term:

20 years since Operative phase

Estimated annual EBITDA:

~USD 17 MM

**Annual Revenues:** 

~USD 26 MM (USD 33.83 \* 90 MW \* 24h \* 360 days)

COD published:

**April 2024** 

Remuneration phases of Fixed Price: **Pre- operative 15%/ Operative 100%** 

Technology: DOOSAN ŠKODA POWER + LOINTEK

2 steam turbines MTD-35 + 3 boilers water tube LKT-332

Offtakers:

Petroperú and Spot market



## Modesto Maranzana project progress





Additional capacity Combined Cycle: : **121 MW** 

Incremental EBITDA:

**USD 28 MM** 

**Expected COD:** 

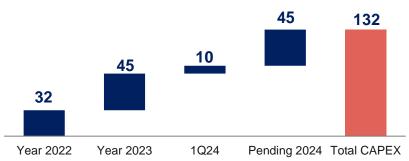
3Q24

Technology: SIEMENS + VOGT

+1 gas turbine SGT-800, +1 steam turbine SST-600, +3 boilers VOGT

PPA Expiration: October 2036

## CAPEX Execution (USD MM)<sup>(1)</sup>



(1) It does not include VAT.

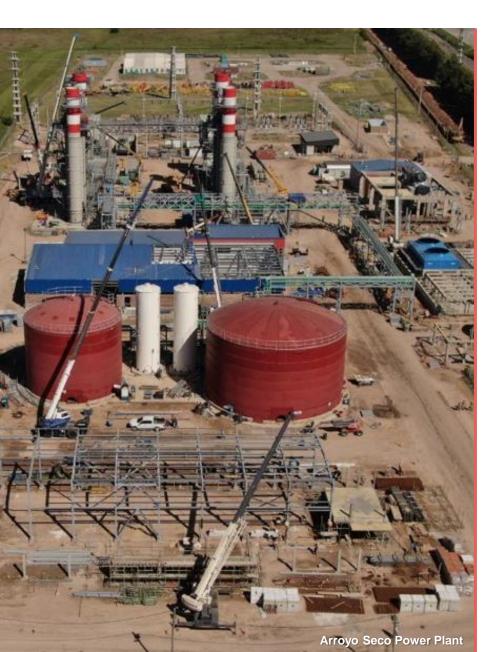
## Modesto Maranzana project timeline





## **Status of Arroyo Seco**





Total capacity Cogeneration Cycle: 133 MW and 180 Ton/h of Steam

Incremental EBITDA: USD 24 MM (two stages)

Expected COD: 3Q24 (Open Cycle) & 1Q25 (Cogen. Cycle)

Technology: SIEMENS + VOGT

2 gas turbines SGT-800 + 1 steam turbine

SST-300 + 2 boilers VOGT HRSG

## PPA Expiration:

(1) It does not include VAT.

> CAMMESA: 12-year PPA

> LDC: 15-year contract after COD

# CAPEX Execution (USD MM)<sup>(1)</sup> 60 140 Year 2023 1Q24 Pending Total CAPEX 2024/2025

# **Arroyo Seco project timeline**



Scope of Works	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25
Civil Works - Piping SM&O Station								
Hot Tapping TGN								
PH and Gas Pipeline Drying								
Operation Gas Pipeline								
Trace modification and design of 132Kv LATs								
Assembly of posts and substation supports								
Civil Works: Transformer Station Arroyo Seco								
Assembly of 132Kv Substation Equipment								
Testing the Transformer Station with Fiber Optic communication								
Transformer Station final authorization								
Electromechanical Assembly GT-11								
Precommissioning GT-11								
Electromechanical Assembly GT-12								
Precommissioning GT-12								
Electromechanical Assembly HRSG-11								
Chemical Washing HRSG-11/12								
Steam Blowing HRSG-11/12								
Electromechanical Assembly ST-13								
Precommissioning ST-13								
Commissioning ST-13								
Open Cycle BOP Piping Assembly								
Closed Cycle BOP Piping Assembly								
BOP Electric Assembly - Open & Closed Cycle								
BOP Instrumentation Assembly - Open & Closed Cycle								
Precommissioning Open Cycle								
Precommissioning Closed Cycle						<b>•</b>		
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# 1Q24 Operational & Financial Results

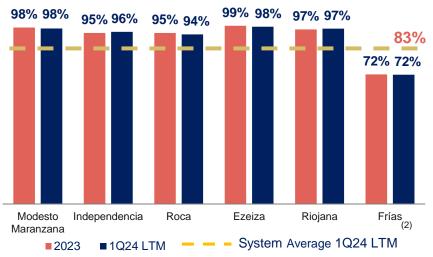
Grupo Albanesi – An Argentine Business Group



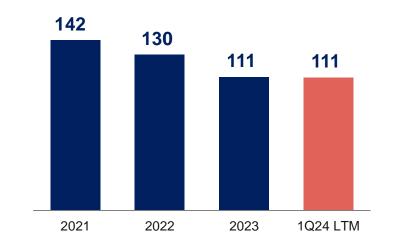
# Strong quarterly EBITDA driven by higher sales



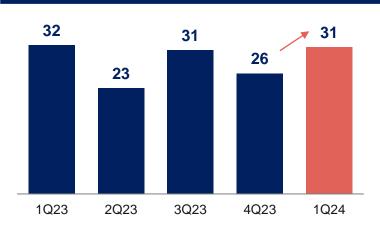




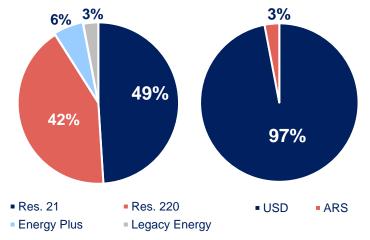
## **EBITDA annual evolution (USD MM)**



## **EBITDA quarter evolution (USD MM)**



## EBITDA 1Q24 LTM by regulatory framework (%)

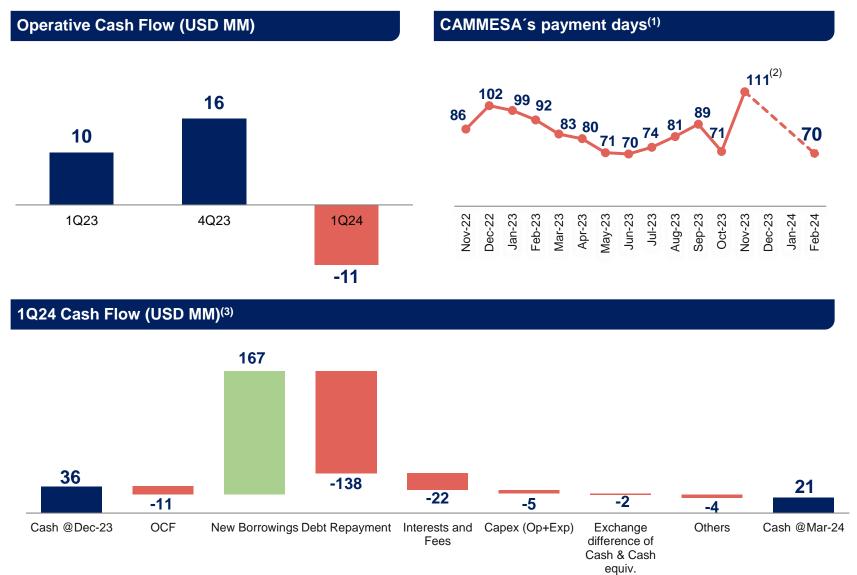


<sup>(1)</sup> It considers only turbines under PPAs. Hours for programmed maintenance works are considered as available.

<sup>(2)</sup> The GT-01 in Frias Power Plant was not operative for some months in 2023.

# Solid financial performance despite collections delay





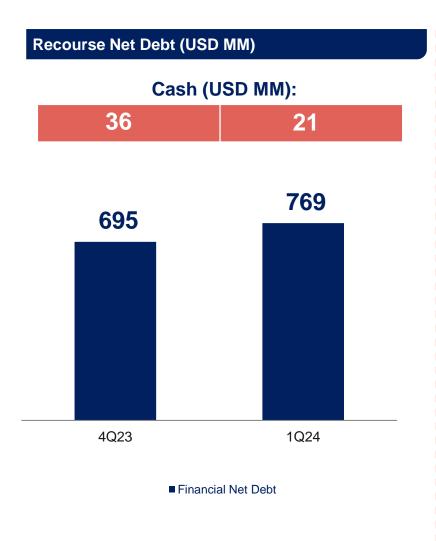
<sup>(1)</sup> We are not considering the collection days for December 2023 and January 2024. In this exceptional, unique and transitory situation we will receive the payment in kind.

It consideres the FX spread.

<sup>(3)</sup> It excludes Restricted Cash and Projects' Capex.

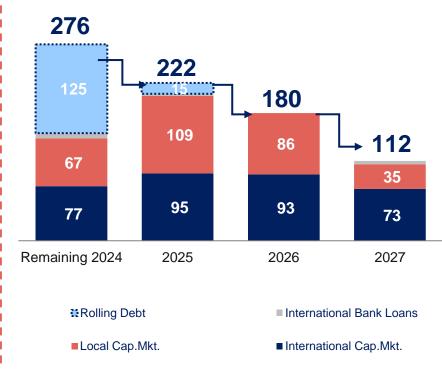
## **1Q24 Recourse Debt highlights**





## Debt amortization @March 2024 (USD MM)(1)

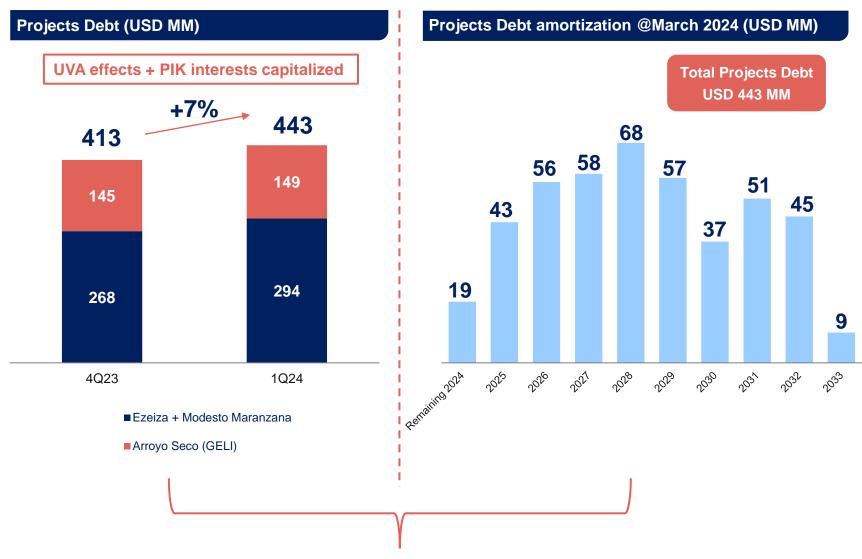
Total Recourse Debt USD 790 MM



<sup>(1)</sup> The debt of the projects is not considered in this chart.

## **1Q24 Projects Debt remarks**





**EBITDA Projects CODs USD 90 MM** 







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## Total Debt @March 2024<sup>(1)</sup>



NY Law	144A / Reg S <sup>(2)</sup> 144A / Reg S Eurobank Eurobank Eurobank JPM Eurobank Eurobank  Eurobank  Co-issuance IX <sup>(4)</sup> Co-issuance XI Co-issuance XI Co-issuance XI Co-issuance XI Co-issuance XVI Co-issuance XVI Co-issuance XVII Co-issuance XVIII Co-issuance XVIII	USD USD USD USD USD USD USD USD USD ARS (USD Linked) ARS (USD Linked) ARS (USD Linked) ARS (USD Linked)	263 75 2 2 5 6 0 1 353 1 11 11 6	9.875% 13.25%(5) 12% 12% SOFR 6m + 4.7% SOFR 6m + 1.43% 12% 12% 12% UVA + 4.6%	Dec-27 Jul-26 Dec-27 Dec-27 Apr-24 Nov-25 Dec-27 Dec-27 Apr-24 Nov-24 Nov-24	
NY Law	Eurobank Eurobank JPM Eurobank Eurobank  Eurobank  Eurobank  Sub-Total  Co-issuance IX <sup>(4)</sup> Co-issuance XI Co-issuance XI Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVI Co-issuance XVII	USD USD USD USD USD USD USD ARS (USD Linked) ARS (UVA) USD ARS (USD Linked)	2 2 5 6 0 1 353 1 11 11 6	12% 12% SOFR 6m + 4.7% SOFR 6m + 1.43% 12% 12% 12.5% 6% UVA + 4.6%	Dec-27 Dec-27 Apr-24 Nov-25 Dec-27 Dec-27	
NY Law	Eurobank Eurobank JPM Eurobank Eurobank  Eurobank  Co-issuance IX <sup>(4)</sup> Co-issuance XI Co-issuance XI Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVI Co-issuance XVI	USD USD USD USD USD USD ARS (USD Linked) ARS (UVA) USD ARS (USD Linked)	2 5 6 0 1 353 1 11 11 6	12% SOFR 6m + 4.7% SOFR 6m + 1.43% 12% 12% 12.5% 6% UVA + 4.6%	Dec-27 Apr-24 Nov-25 Dec-27 Dec-27	
NY Law	Eurobank JPM Eurobank Eurobank(3) Sub-Total Co-issuance IX(4) Co-issuance XI Co-issuance XI Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVI Co-issuance XVII	USD USD USD USD ARS (USD Linked) ARS (UVA) USD ARS (USD Linked)	5 6 0 1 353 1 11 11 6	SOFR 6m + 4.7% SOFR 6m + 1.43% 12% 12% 12.5% 6% UVA + 4.6%	Apr-24 Nov-25 Dec-27 Dec-27 Apr-24 Nov-24	
	JPM Eurobank Eurobank(3) Sub-Total Co-issuance IX(4) Co-issuance XI Co-issuance XI Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVI Co-issuance XVII	USD USD USD ARS (USD Linked) ARS (UVA) USD ARS (USD Linked)	6 0 1 353 1 11 11 6	SOFR 6m + 1.43% 12% 12% 12.5% 6% UVA + 4.6%	Nov-25 Dec-27 Dec-27 Apr-24 Nov-24	
	Eurobank  Eurobank <sup>(3)</sup> Sub-Total  Co-issuance IX <sup>(4)</sup> Co-issuance XI Co-issuance XII Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVII	USD USD ARS (USD Linked) ARS (UVA) USD ARS (USD Linked)	0 1 353 1 11 11 6	12% 12% 12.5% 6% UVA + 4.6%	Dec-27 Dec-27 Apr-24 Nov-24	
	Eurobank <sup>(3)</sup> Sub-Total Co-issuance IX <sup>(4)</sup> Co-issuance XI Co-issuance XII Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVII	USD  USD  ARS (USD Linked)  ARS (UVA)  USD  ARS (USD Linked)	1 353 1 11 11 6	12.5% 6% UVA + 4.6%	Dec-27 Apr-24 Nov-24	
	Sub-Total  Co-issuance IX <sup>(4)</sup> Co-issuance XI Co-issuance XII Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVII	USD ARS (USD Linked) ARS (UVA) USD ARS (USD Linked)	353 1 11 11 6	12.5% 6% UVA + 4.6%	Apr-24 Nov-24	
	Sub-Total  Co-issuance IX <sup>(4)</sup> Co-issuance XI Co-issuance XII Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVII	ARS (USD Linked) ARS (UVA) USD ARS (USD Linked)	1 11 11 6	6% UVA + 4.6%	Nov-24	
	Co-issuance IX <sup>(4)</sup> Co-issuance XI Co-issuance XII Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVII	ARS (USD Linked) ARS (UVA) USD ARS (USD Linked)	1 11 11 6	6% UVA + 4.6%	Nov-24	
	Co-issuance XI Co-issuance XII Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVII	ARS (USD Linked) ARS (UVA) USD ARS (USD Linked)	11 11 6	6% UVA + 4.6%	Nov-24	
	Co-issuance XII Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVII	ARS (UVA) USD ARS (USD Linked)	11 6	UVA + 4.6%		
	Co-issuance XIV Co-issuance XV Co-issuance XVI Co-issuance XVII	USD ARS (USD Linked)	6			
	Co-issuance XV Co-issuance XVI Co-issuance XVII	ARS (USD Linked)		9.5%	Jul-24	
	Co-issuance XVI Co-issuance XVII	, ,	25	3.5%	Jul-25	
	Co-issuance XVII		15	UVA + 0%	Jul-25	
		USD	11	9.5%	Nov-24	
		ARS (USD Linked)	21	3.75%	Nov-24	
		ARS (UVA)	11	UVA + 1%	Nov-25	
	© Co-issuance XIX Co-issuance XX	USD	19	9.5%	Jul-25	
Argentine	Z Co-issuance XX	ARS (USD Linked)	26	5.5%	Apr-25	
Law	Co-issuance XXIII	USD USD	9	9.5%	Jan-26	
24.1	Co-issuance XXIV	ARS (USD Linked)	17	9.5 <i>%</i>	Jul-25	
	Co-issuance XXV	USD	8	9.5%	Apr-26	
	Co-issuance XXVI	ARS (USD Linked)	64	6.5%	Apr-26	
	Co-issuance XXVII	ARS (UVA)	29	UVA + 5%	Apr-27	
	Co-issuance XXVIII	USD	6	9.5%	Mar-26	
	Co-issuance XXIX	ARS	2	Badlar + 5%	Mar-25	
	Co-issuance XXX	ARS (UVA)	6	UVA + 0%	Mar-27	
	5	USD	10	Refer to FFSS	Refer to FFS	
	Bank Loans	ARS	136	Refer to FFSS	Refer to FFS	
_	Sub-Total		443			
Sub-Tota	al		797			
	XV	ARS (UVA)	40	UVA + 6.5%	Jul-26	
GEMSA	ω XVI	ARS (USD Linked)	121	7.75%	Jul-29	
Limited	XVII	ARS (USD Linked)	26	3.5%	May-27	
Recourse	ž XVIII	ARS (UVA)	14	UVA + 0%	May-27	
Debt	XIX	ARS (USD Linked)	94	6.5%	May-32	
	Sub-Total	·	294			
	Se I	ARS (USD Linked)	26	4%	Mar-28	
GLSA	Notes	ARS (USD Linked)	123	6.5%	Mar-33	
	Sub-Total	(555 2(64)	149	3.370	00	
Total	- Oub-10tal		1.239			

- (1) As of March 31, 2024 Fx ARS/USD 858.00 and ARS/UVA 786.10.
- (2) GMSA owns USD 7.1 MM and GROSA USD 3.4 MM of 144A/Reg S 2027 Note. The coupon rate since June 2022 has a step-up of 25 bps.
- (3) It is a loan taken by GROSA.
- (4) GMSA owns USD 138 thousands of Co-issuance IX Note.
- (5) It includes two step-ups in October 2024 and October 2025.

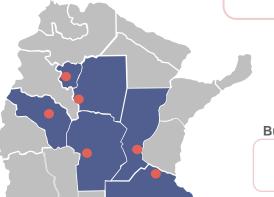
## **GEMSA's footprint**





- Córdoba: PP Modesto Maranzana
   350 MW under operation
   121 MW under construction
- Buenos Aires: PP Ezeiza 304 MW under operation
- Tucumán: PP Independencia
   220 MW under operation
- La Rioja: PP Riojana
   90 MW under operation
- Sgo. del Estero: PP Frías
   60 MW under operation

Talara – Perú 100 MW under operation



• 1,434 MW under operation

• +254 MW under construction

#### **Buenos Aires:**

**Solalban Energía S.A.** 120 MW under operation



#### Río Negro:

PP Roca S.A. 190 MW under operation



#### Santa Fe:

PP Arroyo Seco (Cogeneration project)

133 MW under construction

# **Summary of CAMMESA's PPAs**



## Average life of our contracts is ~8 years:

Power Plant	Company	Type of	Regulatory Framework	Nominal Capacity	Capacity under PPA	Capacity Price	COD	PPA
i ower i lant	Company	Project		MW	MW	USD/ MW- month	000	termination
<b>Under Operation</b>								
Frías	GEMSA	Open Cycle	220/2007	60	56	19,272	Dec-15	Dec-25
Riojana	GEMSA	Open Cycle	220/2007	50	45	16,790	May-17	May-27
Modesto Maranzana	GEMSA	Open Cycle	220/2007	100	90	15,930	Jul-17	Jul-27
Independencia	GEMSA	Open Cycle	21/2016	50	46	21,900	Aug-17	Jul-27
Ezeiza	GEMSA	Open Cycle	21/2016	100	93	21,900	Sep-17	Jul-27
Independencia	GEMSA	Open Cycle	21/2016	50	46	20,440	Feb-18	Feb-28
Ezeiza	GEMSA	Open Cycle	21/2016	50	47	20,440	Feb-18	Feb-28
Roca	CTR	Closed Cycle	220/2007	60	55	31,916	Aug-18	Aug-28
Ezeiza	GEMSA	Closed Cycle	287/2017	154	138	19,522	Apr-24	Oct-36
				674 MW	616 MW			
Awarded/Under Cons	struction							
Modesto Maranzana	GEMSA	Closed Cycle	287/2017	121	113	18,078	~Aug-24	Oct-36
Arroyo Seco	GELI	Cogeneration	287/2017	133	100	17,444	~Aug-24/Jan-25	May-36
				254 MW	213 MW			

+100 MW of the Cogeneration O&M contract in Perú – COD since April 2024.